

State P3 Task Force Update



John Cal

Associate Vice President,
Facilities Management,
Florida International
University (FIU)



Kenneth A. Jessell

Senior Vice President and
Chief Financial Officer,
Florida International
University (FIU)



George Burgess

former Miami Dade County
Manager, COO, Becker &
Poliakoff, and member of
P3 Task Force



Kevin Lynskey

Business Initiatives Manager
Port of Miami

- ★ What do public owners look for in a P3?
- ★ What does it take to get from idea to deal?
- ★ How to analyze an unsolicited proposal?
- ★ What steps must be taken to move forward?

